

Japan Pledges Concessions To Help Bush on Economy 'It's Time We Reward the Friendship'

By T. R. Reid and Paul Blustein Washington Post Service TOKYO — Prime Minister Kiichi Miyazawa made it clear Monday that he intended to follow the Japanese custom of offering gifts to guests when he plays host this week to President George Bush.

Case Study of Big 3 Failure Many Fault U.S. Automakers for Shortsightedness

By David E. Sanger New York Times Service TOKYO — When President George Bush and the chairmen of General Motors, Ford and Chrysler arrive Tuesday to cite the dismal sales of American cars in Japan as a symbol of what is wrong with Japan, they may meet a rude surprise.

GM's Cuts 'Mean Nothing'

By Warren Brown and Frank Swoboda Washington Post Service WASHINGTON — When the directors of General Motors Corp. gathered near Washington for their quarterly meeting Dec. 9, Chairman Robert C. Stempel was ready for trouble.



Rebels waving the Georgian flag and firing in the air Monday to mark Mr. Gamsakhurdia's exit.

Georgian President Flees, Ending 2-Week Tbilisi Siege

By Michael Dobbs Washington Post Service TBILISI, Georgia — Worn down by a steady artillery barrage and deserted by many of its ministers, the Georgian president, Zviad Gamsakhurdia, fled his besieged parliament building early Monday, leaving behind a capital devastated by two weeks of intensive street fighting.

Spain Waking to Cracks in Dream of Democracy

By Barry James International Herald Tribune MADRID — In a country that prides itself on having thrown off the shackles of Francoism, the dream of democracy is falling short.

U.S. Is Worried By Bonn's New Assertiveness

'We Have to Take Germans More Seriously,' Aide Says

By David Binder New York Times Service WASHINGTON — U.S. policymakers have become disquieted by what they discern as new assertiveness on the part of the German government and its willingness to flex its muscle in international relations.

The New Arbat Has a Taste of Success

By Margaret Shapiro Washington Post Service MOSCOW — Last week, while many stores here were filled with little more than mud from the boots of countless frustrated shoppers, one grocery on a busy downtown street was offering high-priced Polish ham, several types of salami, eggs, butter, soda, sour cream, smoked salmon, fresh fish, beer, wine, pizza, cookies and fresh, if fatty, pork chops.

Kiosk U.S. Supports Israeli Censure

UNITED NATIONS, New York (Reuters) — The Security Council, with full U.S. backing, on Monday strongly condemned Israel's decision to deport 12 Palestinian activists from the occupied territories.

Silicone Implants: U.S. Urges a Curb

WASHINGTON — The Food and Drug Administration asked American doctors on Monday to stop using silicone gel breast implants until an advisory panel can assess new information on their safety.

Advertisement for 'The New Arbat' grocery store in Moscow, featuring a woman holding a sign that reads 'РОСТУ ЦЕН! СБОР ПОДПИСЕЙ' (Prices are rising! Collect signatures).

Table with exchange rates: Dow Jones 3,200.13, The Dollar in New York 1.516, Pound 1.8828, Yen 123.36, FF 5.1745.

Quayle's Secret for Success: Be Ready 'to Make Decisions and Keep Doors Open'

By David S. Broder and Bob Woodward Washington Post Service

WASHINGTON — The story of Dan Quayle's entry into politics in 1976 at the age of 29 has been told dozens of times.

Ernie Williams, his well-connected father, James C. Quayle, or his powerful grandfather, the newspaper magnate Eugene C. Pulliam — provides the impetus and the means for the ambitious lad to do it all.

Quayle did not impress anyone as a good bet to win much of anything but a golf game. His performance as a student was weak, his grades at best mediocre.

joined the Indiana National Guard rather than risk being drafted because, he said, he wanted to go to law school.

Before he would risk the tougher race against Democratic incumbent J. Edward Roush, who had served 16 years in Congress, certain conditions would have to be met.



Horse-drawn transportation in Cuba is becoming more common as fuel gets scarcer because of the increased rationing of gasoline.

BUSH: Miyazawa Pledges Concessions to 'Reward the Friendship' of U.S.

(Continued from page 1) The United States, will have the support of my people and the support of my party," he said.

Asked about American demands that Japan end its ban on rice imports, Mr. Miyazawa said, "This isn't an easy problem."

South Korea, the home of the U.S. Army's 2d Infantry Division, Mr. Bush spoke to a banner that he took with him on his trip.

man rights issues, and demonstrated its peaceful intent.

Brady Joining Bush For Talks in Japan

By James Sterngold New York Times Service

TOKYO — Japan's finance minister made a surprise announcement Monday that the U.S. Treasury secretary, Nicholas F. Brady, was coming to Tokyo to accompany President George Bush during his visit beginning Tuesday.

pan, which will tend to increase imports. In addition, Japan announced a budget for the coming fiscal year, which begins April 1, that includes heavy public investment in such projects as new roads, bridges and sewerage systems.

Castro to Recount Khrushchev 'Betrayal'

The Associated Press WASHINGTON — President Fidel Castro of Cuba plans to deliver a detailed account of the 1962 Cuban missile crisis, including the betrayal he felt when Soviet leaders ignored him at the episode's decisive moment.

Cuban officials described Mr. Castro's plans to the Americans involved in organizing the conference.

Brenner, an American University professor who will take part in the discussions. "Castro is extraordinarily angry at the betrayal at the time of the missile crisis," Mr. Brenner said.

will discuss the decision, made under intense U.S. pressure, to withdraw Soviet-supplied bombers from the island three weeks after the crisis ended.

UN to Send 50 Observers to Yugoslavia

Credited by Our Staff From Dispatches UNITED NATIONS, New York — Secretary-General Butros Butros Ghali said Monday that he was immediately sending 50 UN truce observers to Yugoslavia but that he was not ready to dispatch a larger force.

But Mr. Butros Ghali said that he could not yet recommend deployment of a force of 10,000 until he was certain that the cease-fire would hold and that all leaders in Serb-occupied regions of Croatia agreed to the UN mandate.

Serbian enclaves within Croatia. Mr. Vance had secured agreement for these plans from most Serbian and Croatian leaders.

He was alluding to Milan Babic, the leader of the Serbian enclave of Krajina, who has rejected deployment of UN troops in the territory itself and said they could only be stationed on its borders.

Russia Rejects U.K. Beef as Suspect

By Craig R. Whitney New York Times Service LONDON — There may be no meat in most Russian food stores, and prices for what little there is may be soaring, but agricultural inspectors in Moscow have turned up their noses at a shipment of 120 tons of British beef, fearing it was infected by "mad cow disease."

lopahy, the fatal brain disorder has caused the destruction of tens of thousands of cattle in the British Isles since 1986.

So far, British officials say there is no evidence that humans can catch the disease, which causes the animals to lose control of their legs and fall to the ground, though a couple of cats are said to have shown symptoms presumably contracted from pet food.

MARKET: The New Arbat Grocery Shows the Way

(Continued from page 1) different from that at the average Russian grocery, where sullen help, grimy surroundings and unappealing displays are given.

money. Located above the grocery, the venture has provided a windfall of foreign money and expertise.

lively fish markets he saw on a trip to Greece. All of this puts Mr. Semenov strides ahead of many Russian store directors, who are still relying on the government for supplies.

GEORGIA: Gamsakhurdia Flees, Ending Long Siege

(Continued from page 1) quest for independence. But he was immediately accused by opposition parties of dictatorial tendencies and antagonized many of his own supporters by unpredictable ways and isolationist policies.

of Bucharest during the December 1989 revolution against Nicolae Ceausescu.

Journalists walking along the avenue Monday morning three hours after Mr. Gamsakhurdia's flight were confronted with desolation.

U.S. Is Cautious About Upgrading Japan's UN Role

NEW YORK TIMES SERVICE SEOUL — President George Bush gave only tepid support Monday to proposals that Japan be given a permanent seat on the United Nations Security Council, saying that the idea had merit but would be "extraordinarily difficult."

undoubtedly, Mr. Brady's presence will add to the unusual level of pressure the United States is applying on Japan to make trade concessions.

My experience at the UN tells me changing the charter is extremely difficult, but we'll be open-minded," he said, adding, "It simply isn't going to just happen."

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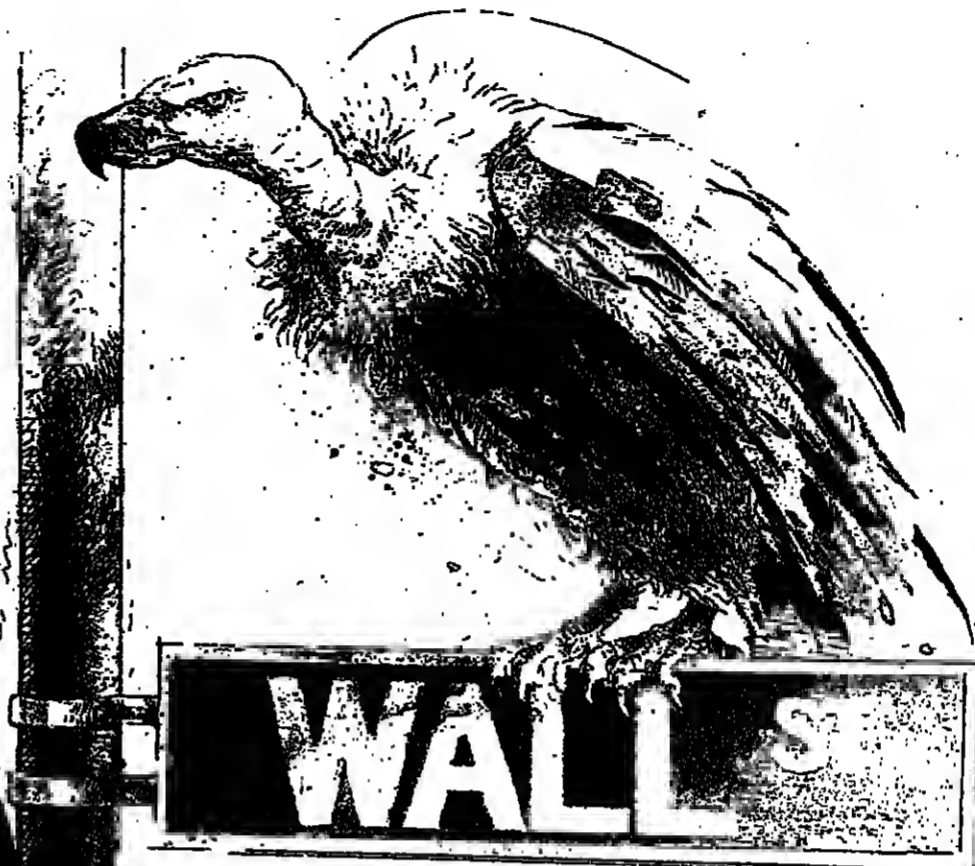
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Inter-Korean Progress

The lofty nonaggression treaty that the two Koreas signed last month raises the delicate question of whether the South, besieged perhaps by dreams of unification, was becoming less than fully attentive to the perils of nuclear proliferation in the North. But Seoul insisted that the nuclear issue would be quickly and squarely addressed, and its assurances are being proven true. The two sides have just given preliminary approval to a joint project barring nuclear weapons and their development on the peninsula. A formal pact is being prepared for signing next month.

Japan Doesn't Kill Jobs

Americans buy much more from the Japanese than the Japanese buy from the United States. Everybody knows that these huge trade deficits force Americans out of work. That is why President George Bush is leading an entourage of big shot executives to pressure the Japanese to import more goods and thereby create "jobs, jobs, jobs." But what everybody knows just isn't true. Trade deficits do not cause unemployment. Indeed, the number of employed Americans is unrelated to the size of the trade deficit. If that statement seems to contradict common sense, just recall the 1980s, when the United States ran up \$100 billion trade deficits yet operated near full employment. Bashing Japan might make good campaign rhetoric, but it is unlikely to lower the unemployment rate one tick.

Leave It to Afghans

Finally, 12 years after the Soviet invasion that started it all, the United States and the Kabul regime's former supporters in Moscow have halted military aid to the opposite sides in Afghanistan. Theoretically, that should dry up the war and improve prospects for a negotiated settlement. Actually, it may mean little of the kind. It is not just that the war disrupted traditional political lines and arrangements in Afghanistan and stirred new conflicts that remain to be worked out. It is that since 1959 the landscape of ethnic politics in central Asia has changed. With or without the Cold War, the traditional states in the region — Turkey, Iran, Saudi Arabia, Pakistan — are exercising a freer hand. The new states created out of the former Soviet Union's Muslim republics are poised to assert foreign policy interests uncheckered by Moscow. There is now an independent Tajikistan, for instance, and a major faction across the border in Afghanistan is composed of Tajiks.

Other Comment

Russian-Ukrainian Rivalry Hope in the Countryside If Russians, Ukrainians and other nationalities draw the proper conclusions, quick improvement in the basic food situation is likely. If enough enterprising young people go back to till the soil, they not only can feed themselves and their families but return the many abandoned villages to their former glory. No Communist country has successfully made the transition to a free-market economy. But China and Hungary have made impressive headway through agricultural reforms. The hope of the former Soviet republics also lies in the countryside.

INTERNATIONAL HERALD TRIBUNE

KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER Co-Chairman LEE W. HUEBNER, Publisher JOHN VINOCUR, Executive Editor WALTER WELLS, News Editor SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELL, Deputy Editors CARL GEWIRTZ, Associate Editor ROBERT J. DONAHUE, Editor of the Editorial Pages REGINALD DALE, Economic and Financial Editor RENE BONDY, Deputy Publisher RICHARD H. MORGAN, Associate Publisher JUANITA I. CASPARI, Advertising Sales Director ROBERT FARRÉ, Circulation Director, Europe International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neuilly-sur-Seine, France. Tel.: (114) 46-79300. Telex: Adversing, 612895; Circulation, 612832; Editorial, 612718; Production, 630698. Directeur de la Publication: Richard D. Simmons Chairman from 1958 to 1982; John Hay Whitney



Economic Shock Therapy Endangers the Patients

PRAGUE — A grave error is being made in Eastern Europe and now in the former Soviet Union, one that will have enormous and dire consequences for millions of people. I am speaking of the "shock therapy" approach to economic conversion that is roughly similar to the program started last week in Russia. The shock therapy, as defined by dozens of Western armchair economists, calls for a thorough change from a command to a market economy in a relatively short time, generally two to three years. This speed-up process typically involves making the currency convertible, eliminating subsidies, decontrolling prices, privatizing industry and eliminating restrictions on imports. These steps, it is believed, will set the stage for future growth and renewal based on sound market principles after a brief adjustment period. But shock therapy is out of touch with reality. It ignores the impact of such an approach on the vast educational, skilled classes of Eastern Europe. In Czechoslovakia, where radical reforms have been in place for a year, the outcome in 1991 was a 22 percent fall in industrial output, an increase in the unemployment rate from 2 to 8 percent, an inflation rate of 58 percent, a 33 percent decline in domestic demand and a 14 percent shrinkage in the gross domestic product. Although these trends are the consequence of 40 years of Communist mismanagement, their sudden intensity results from shock therapy. No available evidence, statistical or anecdotal, demonstrates that these negative trends are reversing. In fact, a strong case can be made that they are accelerating and are more the result of shock therapy than of structural deficiencies in the economy as a whole. Poland, which began shock therapy about six months before Czechoslovakia, has suffered an even greater deterioration. The issue is one of time, not intent. East European economists agree on the need to establish market economies. The question is whether it should be done over two years or 10. To put matters in perspective, consider that it has taken Britain more than 12 years to make the transition from its brand of socialism to capitalism, even under the spirited leadership of Margaret Thatcher. The privatization started in 1978 has yet to come to full fruition. American business, perhaps joined by European and Asian corporations, should offer incentives to prevent the specialists from being lured to countries striving to join the nuclear club. First, set up a fund for research

Look After Ex-Soviet Nuclear Brains

WASHINGTON — The Bush administration must pay close attention to the ex-Soviet nuclear scientists and technicians being courted by regimes that have deep pockets and nuclear ambitions. Some 5,000 have the background and training to develop and build nuclear weapons. Several reportedly have been offered big bucks to work for Iraq and Libya. Short of locking up all the scientists, how can well-meaning republic governments control their movements? A combination of American carrots and sticks might help prevent the hemorrhaging of nuclear expertise. The Bush administration can provide the sticks, but only the private sector can provide carrots to scientists who are accustomed to a relatively high standard of living. American business, perhaps joined by European and Asian corporations, should offer incentives to prevent the specialists from being lured to countries striving to join the nuclear club. First, set up a fund for research grants. The idea is to have weapons scientists compete for grants that enable them to use their training to find solutions for pressing issues of environmental cleanup and weapons disposal. Forty-five years of bomb building in the United States have left an environmental mess that may eventually require \$300 billion to clean up. The problem in the former Soviet Union may be far larger and would provide fertile ground for scientists' skills. Second, establish a job bank. This would enable scientists to seek alternatives to the Hobson's choice of poverty in their homeland or prosperity under an aggressive regime. The job bank would include academic and research positions as well as jobs in the nuclear and related fields. Third, set up a fund to guarantee the right of first refusal. Scientists and technicians would know that an offer from a country interested in developing weapons of mass destruction would trigger a Western counter-offer for peaceful work. (Safeguards against fictitious and exaggerated offers would attempt to prevent bidding wars for the specialists.) Most scientists would undoubtedly prefer a reasonable wage to spend in the United States to riches that had to be spent in Baghdad or Tripoli. To ensure adequate funding, the administration could seek tax incentives for participating companies. If economic conditions improved in the republics, most scientists would probably want to stay home, so the cost to U.S. businesses financing this program would be minimal. The administration could seek to expand emigration law that gives priority to people with special skills so that it would be easy for scientists and technicians to settle in America. Emigration law could also be used to discourage scientists from heading toward aggressive regimes. For example, Washington could bar those who go to work in designated countries from working or living in the United States (and in other Western countries that cooperated). The prospect of permanent exile, it says, North Korea would provide a strong reason to stay in Moscow. Nuclear proliferation is the dark side of the breakup of the Soviet empire. The Bush administration needs to do more to contain this threat than cross its fingers and encourage overburdened republic governments to keep their nuclear talent at home. American business has the knowledge and wherewithal to help. The writer is president of Business Executives for National Security, a non-profit organization that seeks efficiency in military spending. He contributed this comment to The New York Times.

Clinton: A Governor With a Future

HILTON HEAD, South Carolina — Like jazz and baseball, state government is an American art form. Few other national systems allow elected provincial leaders to command the powers and the responsibility that voters accord the 50 American governors. They are globally a rare political species. Gov. Clinton was one of a handful of current or former governors who left political consultants and pollsters at home and brought their families to this coastal resort during the holidays for a long weekend of relaxed conversation on America's future, reflection on practical politics and some golf. They mingled with about 100 business executives, academics, jurists and other professionals who with their families were invited to this low-key seminar. The problems of the states dominated the informal exchanges. At 45, Mr. Clinton has been governor of Arkansas for more than a decade. His engaging, genuinely open personality and his experience at the state level present a total contrast with the touchy, consummate Washington insider he wants to succeed in the White House. That contrast, it seems to me, is both Mr. Clinton's chief strength and his chief visible weakness in this particular election year. After Jimmy Carter, is America ready to risk another nationally inexperienced, centrist and Southern president? That is the question that Mr. Clinton's chief primary opponents will suggest, and that Mr. Bush would toss at him like a hand grenade in a general election campaign. This governor, so different from Mr. Carter, has to be able to disarm that question to win. He has given a series of detailed campaign speeches to dispose of the "Where's the beef?" question early, but he has been only partly successful. In conversation, he seems to be still feeling his way on the details of foreign policy. He shows none of the stiffness and stubborn assuredness of Mr. Carter on world politics. But he brings an impressive edge and conviction to even the most relaxed discussion of what needs to be done to train and educate America's youth for an internationally competitive future. Despite a formative experience as a Rhodes scholar, Mr. Clinton is the product of an American system that tailors power to human dimensions at the state level. One of his colleagues here told of asking a group of senior citizens why they were besieging his office to protest a cut in federal benefits. The answer: "We came to see you because you are here." Mr. Clinton has spent his political career in that "here" — that is, in his state capital. That could count decisively against him in a war against Mr. Bush, who will legitimately spotlight his record as a war hero both as combatant in World War II and architect of Operation Desert Storm. Even if he accomplishes nothing else this year, Governor Clinton has established himself as an important force for the national future. As Washington pushes more and more of the challenge of governing down to the states, the leadership that Mr. Clinton is demonstrating in Little Rock, and that others show in other states, has to become an overwhelming asset in 1996 and beyond. The Washington Post.

The Record: Kennedy On Vietnam

By Leslie H. Gelb NEW YORK — On Oct. 11, 1963, President John Kennedy issued top secret National Security Action Memorandum 263. In it he called for stepped up training for South Vietnamese forces so that they could take over the duties of U.S. forces and thus permit the bulk of Americans to withdraw by 1965. Based mainly on that document, Oliver Stone's "JFK" movie asks us to believe one of the great historical "ifs" of the century: that if the young president had survived through a second term, the United States would have been spared the ordeal of full-scale war in Vietnam. It is fair for Mr. Stone or anyone to take up that historical sword. But on a matter that remains so raw for so many Americans, it is gross of him to distort the record, and foolish to be so confident of decisions that Mr. Kennedy would have made in circumstances that never had to face. Mr. Stone makes swaggering assertions about mighty unknowns. First, he maintains that J.F.K. was going to abandon South Vietnam to a Communist takeover. Second, he tells us that right-wingers (from the FBI and CIA to the Mafia) believed this, and killed the president in the White House and ensure that the United States would stay the course in Vietnam. I am competent only to address the first point. To begin with, NSAM 263 was grounded in one of the few periods of genuine optimism about the war. So J.F.K. had some basis for believing that the war might be won soon and that U.S. forces could be withdrawn — without a Communist victory. Put another way, J.F.K. might never have issued the directive if he had thought it would mean losing the war. While some officials took the directive at face value, most saw it as a Kennedy bureaucratic scheme to regain control of the leaping American presence in South Vietnam — up from about 70,000 in 1961 to almost 17,000 in late 1963. The idea being: To keep force levels from going up, order them to go down. Most officials also viewed the withdrawal memo as part of a White House ploy to scare President Ngo Dinh Diem of South Vietnam into making political reforms. Without reforms, many officials believed, the war they thought so vital would be lost. That is precisely how the State Department instructed the U.S. Embassy in Saigon to understand NSAM 263. The clarifying event was, of course, the coup against Mr. Diem and his powerful brother-in-law, Ngo Dinh Nhu, on Nov. 1. It was fully supported, if not inspired, by the United States in good part because of fear that Mr. Nhu was conspiring with North Vietnam to "neutralize" the South. In other words, the Kennedy team felt that Mr. Diem and Mr. Nhu might be selling out to the Communists. Whatever J.F.K.'s precise intentions, the removal and killing of Mr. Diem profoundly increased America's political responsibility for the war. As for Mr. Kennedy's underlying thinking about the war, that is a murky matter. In the last weeks of his life he gave sharply divergent signals as he fits a president trying to keep open his options, especially before an election. To CBS he said: "In the final analysis, it is the South Vietnamese who have to win or lose this struggle." Then he added, "But I don't agree with those who say we should withdraw. That would be a great mistake..." To NBC he said he believed "the domino theory," whereby the fall of Saigon to communism would lead to the collapse of America's position throughout Asia. Brushing aside these complications, some have argued that Mr. Kennedy had gained self-confidence from successes like the Cuban missile crisis and would not have felt the need to prove himself in Vietnam — as did Lyndon Johnson. Soon after the assassination, Ted Sorensen painted a more tortured picture of J.F.K.'s thinking. "The struggle could well be, he thought, this nation's severest test of endurance and patience," the Kennedy aide wrote. "He was simply going to weather it out, a nasty, untidy mess to which there was no other acceptable solution." These words carry great weight. They echoed the private soul-searching of Dwight Eisenhower and documented dilemmas of Lyndon Johnson and Richard Nixon. These torments are not to be trifled with by Oliver Stone, or anyone, however many merest J.F.K. for whatever lunatic reasons on that tragic November day. The New York Times.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1892: Garrison Fashion BERLIN — The appearance of the German Emperor and his staff, at the issuing of the passport to the Berlin garrison on New Year's Day, in the new light-gray overcoats, suggests that this garment has been finally selected for the troops, and that the old black overcoat will be abolished. Experiments have been made with various regiments during the last twelve months with overcoats of various shades of gray, which have led to the conclusion that light gray is the color least distinguishable at a distance. 1917: Tool of Morality NEW YORK — Senator Hamilton Lewis of Illinois, an intimate friend and a confidential adviser of the President, said in the Senate: "I agree with anyone who says that the war cannot be prolonged without America being drawn into it. I do not think we shall any longer permit officers of foreign armies and diplomatic agents to cause harm to this country and escape punishment with the excuse that orders were misunderstood or that officials acted with too much zeal. America is an instrument of morality. She cannot allow herself to be content with excuses, and will inflict in so far as lies in her power, punishment for all damage of this kind." 1942: Telling Führer BERLIN — [From our New York edition:] War tasks have kept Führer Adolf Hitler steadily at his headquarters in eastern Europe since the German-Russian campaign started. Dr. Otto Dietrich said today (Jan. 6), urging "complete trust in victory." The Nazi press chief's declaration was published in all German newspapers. "Der Führer has been devoting his life entirely to the solution of gigantic tasks. The enormous burden of work made it even impossible for him to spend his Christmas amidst his troops in the foremost front lines."

OPINION

Democracy, Then Human Rights

WASHINGTON — Freedom House and Human Rights Watch invite us to consider whether history is not in fact sweeping us into a grand new era...

By Stephen S. Rosenfeld

In the first question Freedom House Rights Watch sharply says no. In the tension between them — between the Os as well as the As — lie some of the United States' most difficult policy choices of the '90s.

To observe, through Freedom House's annual Survey of Freedom in the World, the global progress of democratic government in the last three years is to realize that we are lucky enough to live in a special time.

Not that Freedom House, in its pride in its product, is at ease about the prospects. It worries about backsliding, distractions and slowdowns.

memory." Exhibit A is Yugoslavia. A bit more hopefully, however, Mr. McColm suggests that even more is going for pluralistic democracy than the fading of Soviet power and ideology.

There are "impersonal historical factors such as the integration of the global economy, the cross-boundary appeal of new information technologies and the growing desire of nation-states to become reintegrated into larger regional economic and political communities."

Freedom House tends to put responsibility for moving to democracy on the people and leaders of a given country, on its own institutions and politics.

Human Rights Watch takes another tack. Its concern is human rights — not the same as democracy. Democracy centers on procedures and institutions for choosing governments. Human rights

centers on performance of governments. As the example of Third World countries like El Salvador shows, a democratically elected government can have great trouble ensuring human rights.

But to go on from there with Human Rights Watch to dismiss a focus on elected governments as mere "electoralism" is shallow and unfair. In many cases, these are precious and hard-won gains.

You can agree with this proposition and think that the administration is soft on human rights in places like China, and still grant that selectivity is not a high crime but a necessity of governance.

You can also take a certain cheer from the observation that the progress of civic virtue in China and similar retrograde places does not depend entirely on the order of the U.S. government.

Human Rights Watch takes another tack. Its concern is human rights — not the same as democracy. Democracy centers on procedures and institutions for choosing governments. Human rights



Catching the Spirit of Rio, The City With Other Ideas

By Julia Preston

RIODEJANEIRO — You walk into a bank to cash a check on a seasonably steamy December day. At the counter window you are greeted by a teller dressed in a Rio de Janeiro business suit.

Observers of Rio's illustrious annual carnival cannot fail to note the tendency of carnivalesque Rio residents are called, to gravitate toward nakedness.

Perhaps this is the result of its setting. Much of Rio is squeezed in among rocky hills so precipitous that no one can live on top of them.

tropical forest only minutes from downtown. From nearly every vantage point there is some visual reminder that the state of nature is not far away.

Urban mores never prevail completely. In Ipanema, the swank beach-side neighborhood, the sidewalks of the frenetic business district are shared by crisp executives with ties and briefcases and barefoot surfers clad only in the briefest swimming briefs.

After the summer rains end in April, the hills above Rio are engulfed in tall plants that flourish in moist heat.

One local resident who personifies the cariocas disdain for conventional civility is a taxi driver, J. Moura, better known as "the Kissar."

LETTERS TO THE EDITOR

The UN Guards in Iraq: A Model for Relief and Security

In response to "How the United Nations Can Break Up Civil Wars" (Opinion, Dec. 31) by Brian Urquhart:

Brian Urquhart, one of the fathers of United Nations peacekeeping, trenchantly addresses the continuing inability of the United Nations to help put an end to the bloodshed and devastation engendered in current civil conflicts.

The guards' mandate bridges the chasm between relief and security. Assigned to protect UN personnel and resources, they observe, monitor and report throughout their areas of deployment.

Other European countries use the precedent, why not Britain? How about

calling for a vote on the Irish situation? It would be democratic and enlightening to see how the average Englishman, Scotsman or Welshman feels on the subject.

I am always cautious about using terms such as "rightist" and "leftist," which can smear the reputations of honest and heroic people, whatever their political convictions may be.

What's Good for America As an American consumer and taxpayer, I am outraged that U.S. car manufacturers are accompanying President George Bush to Japan at public expense.

and That's a Long Time At the beginning of his current tour, President George Bush told the Australians that "we will stay involved right up until the very end of eternity."

GENERAL NEWS

U.S. Warms to New Ties With Vietnam

Analysts Cite Cooperation in Hanoi and Pressure From American Business

By Michael Richardson International Herald Tribune SINGAPORE — Greater cooperation from Hanoi and pressure from the American business community for access to markets in Indochina are prompting the United States to hasten the ending of its long feud with Vietnam, analysts said Monday.

Such a move would be welcomed by noncommunist nations in Southeast Asia. They are encouraging free-market changes, trade and investment in Vietnam so that Hanoi will continue to develop ties with the region and dispel several decades of mutual hostility.

Analysts believed it would take Vietnam at least until 1993 to fulfill two conditions set by Washington for normalization, the full accounting for MIA's and full cooperation in settling the Cambodian conflict.

However, in what appeared to be a sign of

Senate Panel Will Press the POW Issue

WASHINGTON — State Department officials are expected to meet this week with Major General Oleg D. Kalugin, the former KGB officer who reported in October that Soviet officials interrogated American prisoners in Indochina after the time that Vietnam said it had freed them.

General Kalugin, who has already been interviewed in Moscow by U.S. Embassy officials, is also expected to testify in the next week or two at a closed session of the Senate Select Committee on POW-MIA Affairs.

This week, the panel will begin interviewing former intelligence agents or servicemen who had access to secret information in the 1960s and 1970s and who have reportedly offered to testify that the United States knew more about the location and fate of missing Americans than subsequent administrations admitted.

Some members of Congress predict that the panel's findings will move the U.S.-Vietnam relationship from the foreign policy arena to domestic politics.

Representative Robert G. Torricelli, Democrat of New Jersey, said he would guarantee

U.S. readiness to proceed more quickly, Mr. Bush said in Singapore on Saturday that the United States, after being "strong, determined and patient, finally can entertain realistic hopes of building lasting ties of interest and affection" with Cambodia, Laos and Vietnam.

Mr. Bush announced that Washington was lifting a 1975 trade embargo on Cambodia to hasten the process of economic reconstruction and political reconciliation under a United Nations peace plan signed in Paris in October.

He said that the United States was normalizing ties with Laos and had begun to move along a similar path with Vietnam.

Mr. Bush noted that the Association of South East Asian Nations — Brunei, Indonesia, Malaysia, the Philippines, Singapore and Thailand — was "trying to help the former Communist states in Indochina reintegrate themselves in a world that respects free markets and free people."

Asked in Singapore if an end to the trade embargo imposed on Vietnam was imminent, Mr. Bush said it would be "a little premature to answer in the affirmative."

The United States, he said, first wanted "total assurance that we know the fate of every American" missing in the Vietnam War.

The U.S. Defense Department lists 2,273 servicemen unaccounted for in Indochina. But a spokesman for the U.S. office in Hanoi trying to settle the issue said recently that the fate of only 82 MIAs remained unresolved.

Promoting U.S. exports has been one of Mr. Bush's main objectives on his Asia tour.

C. J. Sillas, chairman of the U.S. Chamber of Commerce, said he was encouraged by Mr. Bush's comments on Vietnam. As a result, he said, the normalization process might proceed "a whole lot more rapidly than we might have imagined before."

The former agent, Oleg Nechiporenko, said on NBC-TV that he interviewed a single American, in 1973, the year the North Vietnamese released American POWs.

Mr. Nechiporenko was interviewed sitting next to General Kalugin, who had said that at least three American prisoners were questioned by Soviet agents in Vietnam in 1978.

He said Mr. Nechiporenko was the source for his information.

EDUCATION DIRECTORY

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INTERNATIONAL STOCKS

Australian Investors Need Convincing Profit Motive

By Paula Hannaford
SYDNEY — Australian stocks could edge higher in 1992 as the economy struggles out of recession, analysts say...

In Seoul, Bush Gets Down to Business

By Stuart Auerbach
Mr. Bush held a freewheeling discussion with 20 Korean businessmen and the 11 American executives who accompanied the president here...

Ratners Holds Crisis Meeting With Its Banks

Compiled by Our Staff From Dispatches
LONDON — Ratners PLC, the British jewelry chain, was holding a crisis meeting on Monday amid market talk that the crucial Christmas sales period had been far from merry...

The gains will be emerging at a lower rate, depending on corporate profits.

Mr. Weaver attributed 1991 gains to the inflation rate falling to a 21-year low of 3.4 percent in the September quarter...

Agnellis Move on Perrier

Compiled by Our Staff From Dispatches
PARIS — Food interests linked to the Agnellis family are acting in concert to control shares in Source Perrier SA...

Single Market but Diverse Consumers

By Erik Ipsen
LONDON — With less than 12 months to go, corporate strategists are awakening to the fact that a single market in Western Europe will not create a single kind of West European...

British Brothers Buy The European

By Steven Prokesh
LONDON — The European, the unprofitable weekly newspaper begun by the late Robert Maxwell, was sold Monday to a company controlled by David and Frederick Barclay...

CURRENCY RATES

Table with columns for Cross Rates and Forward Rates, listing various currencies and their exchange rates.

Too Many New Labels Sour Record Sales

By Michael Lev
LOS ANGELES — The music industry has been abuzz for months about Walt Disney Co.'s dismal showing in the record business...

ATLAS FUND

Notice is hereby given that an Extraordinary General Meeting of shareholders of ATLAS FUND will be held at the Registered Office in Luxembourg, 10A, Boulevard Royal, Luxembourg, on Monday 20th January, 1992 at 11 hours...

INTEREST RATES

Table with columns for Eurocurrency Deposits, Key Money Rates, and Asian Dollar Deposits, listing interest rates for various terms and currencies.

U.S. Money Market Funds

Table listing U.S. Money Market Funds with columns for fund name, assets, and other details.

GOLD

Table listing Gold prices for various locations including New York, London, and Zurich.

INTRODUCTORY TRIAL OFFER TO THE GLOBAL INVESTMENT DIRECTOR. A twice-monthly compendium of investment analysis and commentary. Includes features like Timely Opportunities Highlighted and Exclusive Major-Cycle Monitor.

Daniel Industries, Inc. has acquired the assets of Gerätewerk Babelsberg GmbH from the Treuhandanstalt. A German Government Agency. Kidder, Peabody & Co. Incorporated.

MARKET DIARY

Dow's 11-Day Run Of Gains Is Broken

Compiled by Our Staff From Dispatches NEW YORK — The Dow industrials' 11-day rally ended Monday as the blue-chip gauge fell slightly in heavy trading, but the broader market advanced in a sign of continuing strength.

that while many stocks fell from profit-taking, investors were buying the rally's laggards. Traders said investors were starting to rotate out of the consumer and drug stocks that had led the market to new highs in the past few weeks and into laggards such as International Business Machines and the automakers.

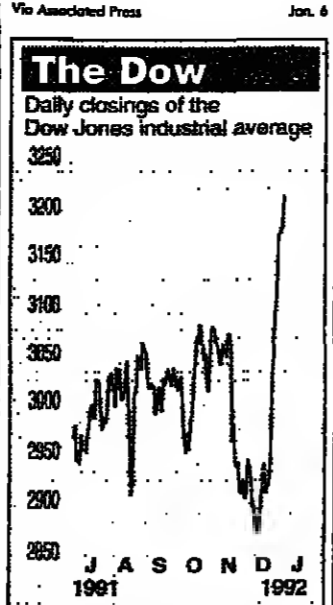
N.Y. Stocks

taking after six consecutive record-setting sessions, there was still considerable upward momentum. The Dow Jones industrial average, which had surged 29.07 points on Friday, fell 1.35 to close at 3,200.13. But advancing issues outpaced losers by an 8-to-7 margin, on volume of 242 million shares on the New York Stock Exchange.

IBM shares rose 1 1/4 to 92 1/4 after a Smith Barney, Harris Upham analyst raised his rating of the stock to "buy," citing continued good demand for mainframes.

General Motors rose 1/4 to 33 1/4. Ford Motor climbed 1/2 to 30 1/4 and Chrysler gained 1/4 to 13 1/4.

Shares of Westinghouse Electric, among the most active, closed 1 3/4 higher at 19 1/4. The Nasdaq composite index, led by Microsoft, was up 5.25 at a new high of 597.90. Microsoft gained 3/4 to 116 1/4 after the introduction of Pro Version 3.0 for Windows. (Reuters, Bloomberg)



Daily closings of the Dow Jones industrial average

Table with columns: Vol., High, Low, Last, Chg. for NYSE Most Active stocks including IBM, Microsoft, and General Motors.

NYSE Diary

Table with columns: Class, Prev., for NYSE Diary including Advanced, Declined, and Total Issues.

Amex Diary

Table with columns: Class, Prev., for Amex Diary including Advanced, Declined, and Total Issues.

NASDAQ Diary

Table with columns: Class, Prev., for NASDAQ Diary including Advanced, Declined, and Total Issues.

Dow Jones Averages

Table with columns: Open, High, Low, Last, Chg. for Dow Jones Averages including Industrials, Transp., and Utilities.

Standard & Poor's Indexes

Table with columns: High, Low, Close, Chg. for Standard & Poor's Indexes including Industrials, Transp., and Utilities.

NYSE Indexes

Table with columns: Composite, Industrials, Transp., Utilities, Finance for NYSE Indexes.

NASDAQ Indexes

Table with columns: Composite, Industrials, Transp., Utilities, Finance for NASDAQ Indexes.

AMEX Stock Index

Table with columns: High, Low, Close, Chg. for AMEX Stock Index.

Dow Jones Bond Averages

Table with columns: Class, Chg. for Dow Jones Bond Averages including 30 Bonds and 10 Utilities.

AMEX Most Active

Table with columns: Vol., High, Low, Last, Chg. for AMEX Most Active stocks.

NYSE Diary

Table with columns: Class, Prev., for NYSE Diary including Advanced, Declined, and Total Issues.

Amex Diary

Table with columns: Class, Prev., for Amex Diary including Advanced, Declined, and Total Issues.

NASDAQ Diary

Table with columns: Class, Prev., for NASDAQ Diary including Advanced, Declined, and Total Issues.

EUROPEAN FUTURES

Table with columns: Class, High, Low, Prev. Close, Close, Chg. for European Futures including Food and GERMANY GOVERNMENT BOND.

Table with columns: High, Low, Last, Settle, Chg. for Industrial Futures including GAS OIL (LIPPE).

Table with columns: High, Low, Last, Settle, Chg. for Stock Indexes including FTSE 100 (LIPPE).

Table with columns: High, Low, Last, Settle, Chg. for Spot Commodities including Aluminum and Zinc.

Table with columns: High, Low, Last, Settle, Chg. for Financial Futures including 3-MONTH EURO DOLLAR.

Table with columns: High, Low, Last, Settle, Chg. for S&P 100 Index Options.

Table with columns: High, Low, Last, Settle, Chg. for Market Sales including NYSE and NASDAQ.

Table with columns: High, Low, Last, Settle, Chg. for 2-MONTH EURO DOLLAR.

Table with columns: High, Low, Last, Settle, Chg. for 3-MONTH EURO DOLLAR.

Table with columns: High, Low, Last, Settle, Chg. for 6-MONTH EURO DOLLAR.

Table with columns: High, Low, Last, Settle, Chg. for 9-MONTH EURO DOLLAR.

Table with columns: High, Low, Last, Settle, Chg. for 12-MONTH EURO DOLLAR.

U.S. FUTURES

Table with columns: Season, High, Low, Open, High, Low, Close, Chg. for U.S. Futures including Grains.

Table with columns: Season, High, Low, Open, High, Low, Close, Chg. for U.S. Futures including Metals.

Table with columns: Season, High, Low, Open, High, Low, Close, Chg. for U.S. Futures including Livestock.

Table with columns: Season, High, Low, Open, High, Low, Close, Chg. for U.S. Futures including Financial.

Table with columns: Season, High, Low, Open, High, Low, Close, Chg. for U.S. Futures including Stock Indexes.

Table with columns: Season, High, Low, Open, High, Low, Close, Chg. for U.S. Futures including Commodity Indexes.

Table with columns: Season, High, Low, Open, High, Low, Close, Chg. for U.S. Futures including Market Guide.

Carmakers Post Sharp Falls in Sales

DETROIT (AP) — U.S. automakers reported a sharp drop of nearly 11 percent in sales for 1991 on Monday, turning in the industry's worst year since 1983. Among the Big 3, Ford Motor Co.'s car and truck sales fell 15.6 percent in sales for 1991, down from 14.7 percent drop, and the No. 1 percent; Chrysler Corp. reported a 14.7 percent drop, and the No. 1 carmaker, General Motors Corp., said car sales declined 11 percent while the truck sales were down 13 percent.

Baker Hughes to Buy Oil Gear Firm

MERIDEN, Conn. (AP) — Baker Hughes Inc. has agreed to buy Telex Oilfield Services Inc. from Sonat Inc. for \$200 million in cash. The companies said the purchase price included a 5 percent royalty on production of oil and gas from the acquired assets. Baker Hughes said the acquisition would further enhance its position in innovative drilling systems by completing its suite of industry leading drilling-efficiency products and services. (Reuters, Bloomberg)

Olin Sells European Ammo Unit

STAMFORD, Conn. (AP) — Olin Corp. said Monday that it was selling its European sporting-ammunition business to Browning S.A. of Belgium. The deal was not disclosed, but the company said the sale would include a shottshell manufacturing plant in Anagni, Italy. Under a licensing agreement with Olin, Browning will continue to produce Winchester-branded shotgun ammunition at the Anagni facility. Through an exclusive license, Browning will also distribute the complete line of Winchester sporting ammunition in all of Europe and in the European republics of the former Soviet Union.

Feelings Mixed on China Sanctions

WASHINGTON (Reuters) — Most of about 60 importers and retailers of clothing, minerals, leather goods, electronics and watches told the U.S. Trade Representative's office that proposed trade sanctions against China would hurt their businesses and U.S. consumers. But in testimony submitted for two days of hearings this week, several U.S. manufacturers expressed support for imposition of stiff tariffs against a range of Chinese exports in retaliation for that country's alleged copyright and patent piracy. The National Retail Federation said imposing the punitive tariffs "would significantly harm U.S. consumers and exacerbate the recession."

Westinghouse Raises \$700 Million

PITTSBURGH (Reuters) — A spokesman for Westinghouse Electric Corp.'s financial-services unit said Monday that the unit had arranged asset sales totaling more than \$700 million in the fourth quarter of 1991. A spokesman said the disposal, which represented cash proceeds from the sales, were "consistent with the corporation's strategy of downsizing the business unit and reducing commercial paper borrowings."

For the Record

International Business Machines Corp. will introduce a notebook-sized personal computer to the U.S. market next month, marking its belated entry into the fast-expanding area, industry sources said. American Telephone & Telegraph Co. said it had introduced a color-video phone for home use priced at \$1,499. The company said the product would send and receive video calls over existing telephone lines for the same price as voice calls. (Reuters)

Mark and Yen Drive Higher Against Dollar

NEW YORK — The dollar fell sharply Monday against the Deutsche mark and yen as dealers resumed selling after last week's short-covering rally. The dollar fell nearly 3 pence in New York to close at 1.5160 DM.

David Gilmore, senior analyst at MCM Currencywatch, with traders back to work after the holiday, the market's focus returned to economic fundamentals, he said. The yen continued to be helped by expectations that the visit to Japan by President George Bush and Treasury Secretary Nicholas F. Brady would result in calls for a stronger yen as a means of damping down Japan's trade surplus.

Foreign Exchange

The dollar also dropped in New York to 1.3455 Swiss francs, from 1.3748, and to 5.1745 French francs, from 5.2675. The pound rose to \$1.8828 from \$1.8490. Traders said the high return offered by the German currency, about 5.5 percent, pointed toward the dollar — was again attracting investors. This was especially so as the market faced the possibility of even more cuts in U.S. rates if upcoming economic data were weak. "The January buying effect is pretty much over" for the dollar, said Gilmore.

Foreign Exchange

Although any comments from either Mr. Bush or Japan's prime minister, Kiichi Miyazawa, backing a stronger yen will be seized by traders later in the week, analysts said declining short-term interest rates in Japan will partially offset any yen appreciation. Alan Ochoa, senior currency trader at National Westminster Bank in London, said the dollar could rally Friday if the Federal Reserve left interest rates alone after employment figures for December, but in any case not above 1.55 DM. (Reuters, Bloomberg)

CARS: Lack of Success of Big 3 in Japan Blamed on U.S. Shortsightedness

(Continued from first finance page) its roots in automobiles. In 1990, American-made cars accounted for less than five-tenths of 1 percent of the 5.1 million cars sold in the Japanese market, the world's second-largest. Japan, in contrast, holds nearly a third of the American market. While administration officials say they want the presidential trip to generate major concessions from Japan, some say there is another agenda at work: to force American automakers to focus on Japan and Asia, and to make up for underinvestment there. "We think the market in Japan is not yet open," Michael Farren, undersecretary of Commerce for International Trade, said the other day. "At the same time," he acknowledged, "the Big Three probably should have been doing a trip like this 10 years ago, maybe 20."

Long ago, Detroit began designing cars for European buyers, yet none of the Big Three has its own design center in Japan. (GM has just opened a small facility to design parts.) While virtually all of the Japanese auto companies have built car factories in the American Midwest and opened design centers on the West Coast, no American automaker has seriously considered an assembly plant in Japan. Over the past two decades, all three Detroit automakers have made big investments in Japanese car manufacturers, chiefly to pro-

duce parts or finished cars that could be sold under American badges in the United States. Yet, only one, Ford, has arranged for its partner, Mazda Motor Co., in which it owns a 25 percent stake, to manufacture cars at its plant in Hiroshima that Ford can sell in Japan — with the steering wheel on the right-hand side, for driving on the left-hand side of the road. And only Ford has followed Mercedes-Benz and BMW, the most successful foreign carmakers in Japan, in building their own dealerships. What the American automakers do not lack in Japan is experience. GM has been here for decades, and Ford opened a plant in Yokohama in 1922 to assemble Model Ts.

Ford became the best-selling car in Japan, but soon after the military government came to power in the late 1930s, the company was forced to leave. For years after the war, American carmakers were excluded from the Japanese market, as Japan tried to build its own auto industry. When they finally were let in during the 1960s, Japanese tax policy and a web of anti-import regulations still worked against them. But the American makers failed to get back in during the 1970s and 1980s, as the formal restraints fell away. Rather than turn directly, the American makers turned to sales agents. The result is that the American carmakers are vastly outnumbered in dealerships.

WORLD STOCK MARKETS

Table with columns: Country, Stock Index, Change. Includes Amsterdam, Hong Kong, Brussels, Frankfurt, London, Montreal, Sydney, Toronto, Zurich, and various regional indices.

U.S. FUTURES

Table with columns: Season, High, Low, Open, High, Low, Close, Chg. for U.S. Futures including Grains, Metals, Livestock, and Financial.

EUROPEAN FUTURES

Table with columns: Class, High, Low, Prev. Close, Close, Chg. for European Futures including Food, Industrial, Stock Indexes, and Spot Commodities.

Carmakers Post Sharp Falls in Sales

Table with columns: Company, Sales, Change. Includes GM, Ford, and Chrysler.

Johnnie

NYSE

Monday's Closing

Tables include the nationwide price up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

Table with multiple columns listing stock prices and market data for various companies.

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Table with multiple columns listing stock prices and market data for various companies.

Table with multiple columns listing stock prices and market data for various companies.

(Continued on next page)

NYSE High-Lows

NEW HIGHS 37

Table listing new high and low prices for various stocks, including company names and prices.

NEW LOWS 4

Table listing new low prices for various stocks, including company names and prices.

NASDAQ

Monday's Prices
NASDAQ prices as of 4 p.m. New York time.
This list compiled by the AP, consists of the 1,000
most traded securities in terms of dollar value. It is
updated twice a year.

Table with multiple columns: Symbol, High, Low, Close, Change, etc. Lists top 1000 NASDAQ securities.

Table with multiple columns: Symbol, High, Low, Close, Change, etc. Continues list of NASDAQ securities.

Table with multiple columns: Symbol, High, Low, Close, Change, etc. Continues list of NASDAQ securities.

ASIA & THE PACIFIC:
MERGING BUSINESS
& THE ENVIRONMENT

Bangkok, January 23-24, 1992

The International Herald Tribune is convening a major conference on the environment that will serve as a forum for leading government ministers, bankers and industrialists to meet and discuss the most pressing environmental issues and trends.

- 99.30 KEYNOTE ADDRESS
10.15 FORGING A GLOBAL PARTNERSHIP FOR SURVIVAL
10.45 Coffee
11.15 THE POLITICAL AGENDA: A REGIONAL RESPONSE
12.45 Lunch
14.00 THE ENVIRONMENT BUSINESS: IN SEARCH OF ROLE MODELS
14.40 THE ENVIRONMENT AND WORLD TRADE
16.00 Tea
16.15 THE ENERGY OUTLOOK & THE ENVIRONMENTAL CHALLENGE
16.45 CAN TOURISM AND ENVIRONMENT CO-EXIST?
17.15 DESIGNING OUR FUTURE
18.00 Cocktails

REGISTRATION INFORMATION: The fee for the conference is £495. This includes lunches, a cocktail reception and all conference documentation. REGISTRATION FORM: To register for the conference, please complete the form below...

NYSE

Monday's Closing
Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

Table with multiple columns: Symbol, High, Low, Close, Change, etc. Lists top 1000 NYSE securities.

Crossword puzzle grid and word list. Includes clues for Across and Down words such as '1 Oh, to Hansal', '2 Damascus is its cap', '7 ... d'Arthur', etc.

Vertical text on the right edge of the page, possibly a page number or identifier.

AMEX

Monday's Closing
Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

Table with columns: 12 Month High, Low, Stock, Div, Yld, PE, High, Low, P.A. City. Lists various stocks and their prices.

Table with columns: 12 Month High, Low, Stock, Div, Yld, PE, High, Low, P.A. City. Lists various stocks and their prices.

Table with columns: 12 Month High, Low, Stock, Div, Yld, PE, High, Low, P.A. City. Lists various stocks and their prices.

Table with columns: 12 Month High, Low, Stock, Div, Yld, PE, High, Low, P.A. City. Lists various stocks and their prices.

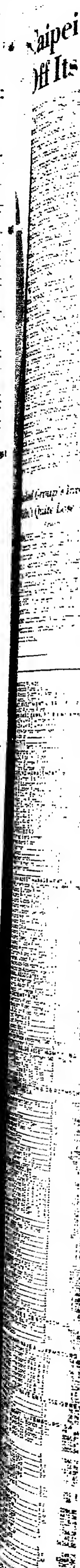
Table with columns: 12 Month High, Low, Stock, Div, Yld, PE, High, Low, P.A. City. Lists various stocks and their prices.

Table with columns: 12 Month High, Low, Stock, Div, Yld, PE, High, Low, P.A. City. Lists various stocks and their prices.

Notes: Sales figures are official. Yearly highs and lows reflect the previous 52 weeks plus the current week, but not the latest trading day. Where a split or stock dividend occurred...

Rothmans KING SIZE advertisement featuring a hand holding a pack of cigarettes. Text includes 'ROTHMANS KING SIZE REALLY SATISFIES' and 'THE BEST TOBACCO MONEY CAN BUY'.

IHT gift subscription advertisement. Text: 'An IHT gift subscription means a free holiday gift — plus free weeks added to your own subscription.' Includes a coupon form for subscription details.



Taipei Takes Brakes Off Its Dollar's Rise

TAIPEI — The Taiwan dollar soared against the U.S. currency on Monday to close at its highest level for 32 months...

Another reason for the appreciation of the Taiwan dollar has been the wide gap between Taiwan interest rates and lower U.S. rates...

The central bank must decide what it wants — to maintain the discount rate or to stabilize the currency, said a trader.

The bank is expected to cut interest rates as early as this week, lowering its discount rate by 0.5 percentage point...

Investment Fuels Malaysia Growth But 8% Expansion Could Worsen Deficit and Inflation

KUALA LUMPUR — A boom in foreign investment will keep Malaysia's economy growing at a strong 8 percent in 1992...

The Consumer Price Index increased 4.4 percent in the first 10 months of 1991 compared with just over 3 percent in 1990.

Malaysia's current-account deficit is also expected to widen this year, to 13.6 billion ringgit (\$5.01 billion) from 11.8 billion in 1991.

Real, or inflation-adjusted growth in the gross domestic product for 1991 should reach 8.5 percent or higher...

Despite continuing uncertainty in the world economic environment, Mr. Mahathir said Malaysia's real GDP growth had accelerated to 8.3 percent in the third quarter of 1991...

The Malaysian economy has been on a strong upswing since 1987, buoyed in part by heavy investment in the first nine months of 1991...

Rate Cut, Wall Street Lift Tokyo By 3.6%

Compiled by Our Staff From Dispatches TOKYO — Tokyo share prices jumped 3.5 percent on Monday...

The 225-share Nikkei average closed up 817.41 points, or 3.56 percent, at 23,801.18.

Other Asian markets, including Hong Kong, Taipei and Singapore, were also buoyed by Wall Street's strong performance.

Brokers attributed the sharp rise in Tokyo to Wall Street's record high and the firm's President George Bush's visit to Japan...

Drop in Japan's 1991 Car Sales First in 10 Years

TOKYO — Falling consumer spending because of the slowing economy hurt Japan's vehicle sales in 1991, resulting in the first annual drop in 10 years...

The decrease was mainly due to the drop in sales of cars with 2,000 cc engines and under, which plunged 12.4 percent in 1991...

But demand for cars of 2,001 cc and over was strong, partly because of a cut in taxes for cars of this size in April 1991.

Some industry analysts expect the economy to start recovering from the second quarter of 1992.

Capital Prospects Lift Thai Bank Stocks

BANGKOK — Thai bank shares pursued their rise on Monday, with buying coming from investors who expected the government to allow the banks to revalue their property assets.

Major bank stocks have been rallying since Finance Minister Suthep Singhaseneh said in November that banks would soon be allowed to count as capital part of the unrealized gains from their equity and property holdings.

Bangkok Bank, which posted substantially higher profit in 1991 despite Thailand's slower economic growth, was the most actively traded stock on the Thai exchange in December.

Seoul stocks, which surged last week as the market opened to direct foreign investment, hesitated in their second Monday...

The composite index ended 0.21 lower at 650.10. Volume totaled 440 billion won (\$579 million), up from 229 billion won during Saturday's half-day session.

Failed Group's Investors Didn't Quite Lose All

TAIPEI — Investors got back just 14 cents on the dollar Monday for the money they had put into Taiwan's second-largest underground bank, which collapsed in 1991.

A liquidation committee issued certificates worth 2,100 Taiwan dollars (\$82) for every 150,000 dollars deposited in the Fortune Group, whose chairman was arrested in government crackdown on underground banks.

Mr. Saito noted that the slow-down partially affected foreign cars sent to Japan as inventory items.

Hiroshi Nishiyama, analyst at Nomura Research Institute Co., said the decline also could be traced to "the after-effects of booming vehicle sales in the previous two years."

Mr. Nishiyama said vehicle sales were likely to be almost flat or increase a little in calendar 1992.

Table of financial data for various companies and indices, including Hong Kong Hang Seng, Singapore Straits Times, and Tokyo Nikkei 225.

Table of financial data for various companies and indices, including Kuala Lumpur Composite, Bangkok SET, and Seoul Composite Stock.

Table of financial data for various companies and indices, including Jakarta Stock Index, New Zealand NZSE-40, and Bombay National Index.

Table of financial data for various companies and indices, including various regional and international market indicators.

Table of financial data for various companies and indices, including various regional and international market indicators.

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Table of financial data for various companies and indices, including various regional and international market indicators.

SPORTS

In Kramer, Union Detroit Finds a Scab It Can Love



Kramer passing: Winning ways an antidote to tough times.

By Ira Berkow

New York Times Service

PONTIAC, Michigan — On his way here, driving his van on Interstate 75, Ted Wagner shook his head when he saw a man holding up a sign at an exit. "Willing to work for food," the sign read.

National Football Conference playoff game in the Silverdome.

It was the first playoff game that Detroit had been host for since 1957 — when it beat Cleveland to win its last NFL championship — and it was the Lions' first playoff game since 1983.

department troubled by scandal; a housing crisis created by an incredible series of leadership failures; a tension between the races and between city and suburbs that is debilitating; a school system that has got better but still struggles against awesome problems.

To readers here, it was not necessary to add: the homicides, the homelessness, the heartbroken. In this area, sports has often been a great rallying point, the entertainment that diverts the masses from their misery.

most of the 1990 season on the Lions' injured reserve list, and then at this time last year had been out of a job.

But it was Kramer who the coach, Wayne Fontes, called on to replace Peter Kramer, the man who once played in something called the Potato Bowl for Pierce (California) Junior College, who after two years at Pierce played for North Carolina State and wasn't drafted by the NFL after his senior year, in 1986.

"The last time I heard of Erik Kramer, he was the scab quarterback in Atlanta, Tony Casillas, a defensive tackle for the Cowboys, said before the game. Casillas was one of the players who walked the 1987 picket line that Kramer crossed daily.

"When we went up to Detroit earlier this season, I couldn't believe it was the same guy," Casillas said. "And from what I hear, he seems like he's getting a little cocky."

And Cowboy linebacker Jack Del Rio said: "It's amazing to me that a pro-union town like Detroit would get behind a quarterback that crossed the picket line and played for a scab team. I would think they'd resent that."

In the end, Casillas was wrong. And so was Del Rio. Kramer beat the Cowboys and the cheerers were loud.

Ted Wagner shrugged when asked about it. "Right now," said the part-time assembly-line worker, "we're hoping for two things here. We want the Lions to win and for George Bush and the Big Three — representatives of General Motors, Ford and Chrysler — to come back from Japan with good news about trade barriers. If that happens, there will be such a warm glow around here, you'll see flowers growing in February."

NFL Playoff Picture

First-Round Games

- AFC
KANSAS CITY CHIEFS 10, L.A. RAIDERS 6.
HOUSTON OILERS 17, NEW YORK JETS 10.

Second-Round Games

- AFC
DENVER BRONCOS 28, HOUSTON OILERS 24.
BUFFALO BILLS 37, KANSAS CITY CHIEFS 14.

Conference Title Games

- AFC
DENVER BRONCOS (13-4) at BUFFALO BILLS (14-3) Sunday, Jan. 12, 12:30 P.M.

Super Bowl XXV

Minneapolis, Sunday, Jan. 26



Troy Aikman saddled up for the Cowboys, only to ride into the clutches of the Lions' Dan Owens.

Kramer Passes for 3 Touchdowns As Lions Play the Cowboys, 38-6

By Timothy W. Smith

New York Times Service

PONTIAC, Michigan — The Silverdome is Wayne's World and it seemed ambitious on the part of the Dallas Cowboys to think that they were going to come in and rock it and at the same time sock it to the Detroit Lions, who had not lost a game here all season.

with a plan to stop Sanders, the NFL's second-leading rusher, and to stymie Kramer, a journeyman whose travels had taken him to the Canadian Football League and in 1987 to the Atlanta Falcons as a strike-replacement player.

Instead, Kramer ripped through the Cowboys' soft coverage, completing 18 of 22 passes for 195 yards and a touchdown in the first half. When it ended, Sanders had four carries for eight yards.



As the seconds ticked off, the Lions' coach, Wayne Fontes, wasn't.

drive, but he continued to riddle Dallas's defense, mostly throwing underneath the coverage to Sanders and throwing short sideline patterns to his wide receivers.

Rypien: A Star Who Runs on Brain Power as Well as Muscle Power

By Richard Justice

Washington Post Service

WASHINGTON — The last time Mark Rypien had faced the Atlanta Falcons, two months before, he had his best day, putting up numbers he may never touch again: six touchdown passes and 442 yards on only 16 completions in a 56-17 victory.

The Redskins scored their first touchdown when Rypien spotted the blitz and changed the play to a draw, which Ricky Ervins turned into a 17-yard run. Rypien likewise set up their second touchdown by spotting a wrinkle in the Atlanta defense and calling for a pass to Ricky Saunders in a seam of the Atlanta zone.

The Redskins are one victory from their fifth Super Bowl, the fourth under Gibbs. If they defeat Detroit next Sunday in the NFC championship game, Gibbs will be the first coach to reach the Super Bowl with three different quarterbacks — Joe Theismann twice, Doug Williams once and Rypien.

At that point, Stan Humphries looked like a better-than-even bet to be the Redskins' starter in 1991, and Rypien's future was at best uncertain.

next day, Gibbs said publicly what he'd probably been thinking for months: He didn't know if the Redskins could get to the Super Bowl with Rypien.

Rypien probably won himself an award at Redskin Park with his head-on tackle of Tim McKeyer after the interception by Brian Jordan, who lateraled the ball to McKeyer, who was drilled by Rypien.



Rypien: From smarting to smart.

SCOREBOARD

BASKETBALL

NBA Standings

Table with columns for Eastern Conference, Atlantic Division, and Central Division, listing teams and their records.

WESTERN CONFERENCE

Table with columns for Western Conference, Midwest Division, and Pacific Division, listing teams and their records.

SOCCER

Major College Scores

Table listing scores for various college sports including basketball, football, and volleyball.

BASEBALL

Table listing scores for various professional baseball games.

ICE HOCKEY

NHL Standings

Table with columns for Eastern Conference and Western Conference, listing NHL teams and their records.

CRICKET

Table listing scores for various international cricket matches.

WALLES CONFERENCE

Table listing scores for various professional wrestling matches.

SUNDAY'S RESULTS

Table listing results for various sports events held on Sunday.

SIDELINES

Flores to Also Coach NFL Seahawks

KIRKLAND, Washington (AP) — Tom Flores, who coached the Oakland and Los Angeles Raiders to two Super Bowl victories in the 1980s, Monday replaced Chuck Knox as coach of the Seattle Seahawks.

Baseball Bucs Fire General Manager

PITTSBURGH (AP) — The Pittsburgh Pirates on Monday fired their general manager, Larry Doughty, under whom the baseball team won two National League East championships.

Coventry Fires Manager Butcher

LONDON (Reuters) — Terry Butcher of Coventry became English soccer's first managerial casualty of 1992 on Monday after the club said he refused to accept a revised non-playing contract.

Quotable

Oregon State freshman guard Kareem Anderson, explaining his first name: "My dad likes basketball."

AT&T USA Direct Service advertisement featuring a table of international numbers and an AT&T logo.

ART BUCHWALD

The Joneses' Last Stand

WASHINGTON — The sad watchers have predicted that "keeping up with the Joneses" will no longer be in style. The recession is causing more and more people to cease competing with their neighbors in the struggle for status and the American dream.



Buchwald

The last ones to bear the news were the Jones family. They drove my wife and me crazy during the '80s, and I couldn't wait to go across the street and tell them that I was dropping out of the competition.

"I'd rather not. We are toying with the idea of buying either a Ford Escort, a Geo or a second-hand Korean Hyundai, depending on which one impresses people the least."

'Life is Sweet' Wins U.S. Critics' Awards

NEW YORK — "Life is Sweet," Mike Leigh's gastronomic view of family life in an English suburb, was voted the best film of 1991 by the National Society of Film Critics, a 35-member group from major U.S. cities.

"Yes, it does, Jones. Just because you have done it doesn't mean I have to." "I'm not surprised. Most of the neighbors suspected that you were too cheap to build one."

PERSONALS

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THE INTERNATIONAL MOVERS

wasn't pulling his leg. He yelled, "Martha, get in here. The recession has hit the fan."

Martha Jones came in wearing her Givency boucecoat and black pearls from Tiffany. "What on earth are you shouting about? I was just on the phone booking our condo in Aspen. Where are you going for January?" she asked me.

"I don't have to go anywhere, Martha. The word is out that until the economy picks up we don't need to keep up the Joneses."

I couldn't have done more damage unless I had squirted her Elizabeth Arden hair with a bottle of Dom Perignon champagne.

"But," she cried, "everyone keeps up with us. We're trend-setters. We were the first to have a TV set in our hot tub. We introduced gazebos to Wesley Heights. We went to Sardinia before anyone had even heard of it, and we had the first basement pistol range in Washington."

"Don't think we are not grateful," I assured them. "But during a recession it's every man for himself. We can't follow you people just because you are constantly showing off."

He said, "America was built on keeping up with the Joneses. The people who followed our lead were the ones who made this land a paradise. If you think that there will be any economy left in this country if you go it alone, then you are barking up the wrong bonnet tree."

"What choice do I have?" I said. "Everyone has to cut back. There couldn't be a better place to start than forgetting about you two."

Jones responded, "Does this mean that you are not going to build that marble indoor swimming pool off the sun room as you had planned?"

"Yes, it does, Jones. Just because you have done it doesn't mean I have to."

"I'm not surprised. Most of the neighbors suspected that you were too cheap to build one."

"That's unfair. Nothing you say can convince me that I have to keep up with you any more."

"People always make those kind of statements at the start of a recession, but they eventually follow the Joneses because if they don't they have nothing to live for."

FITNESS

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Taiwanese Top 40 Radio, American Style

By Nicholas D. Kristof

TAIPEI — Tune to 100 on your FM dial some bleary morning in Taiwan, and you might think that unusual atmospheric conditions had somehow brought in a California radio station.

There's an American disk jockey bantering and joking along in English, and Madonna and Michael Jackson compact disks, and telephone requests for more American Top 40 songs — and then along comes the traffic report and gives it away. It's not the Hollywood Boulevard that is backed up, but Chien-kuo north road.

The station is ICRT — short for International Community Radio Taipei — and its popularity is indicative of Taiwan's fascination with the English language and Western culture.

While perhaps it is not surprising that an English-language radio station could survive in a society where learning English is an obsession and 53 percent of cabinet ministers have degrees from American universities, the remarkable thing about ICRT is that it not only survives but is also one of the most popular radio stations on the island.

Radio audience surveys are ambiguous on which is No. 1, but 10 percent of Taiwan's 20 million people listen to ICRT, and this may be more than tune in to any other single frequency on Taiwan.

Few places in the world are as receptive to foreign influences as Taiwan, where it is common for people to call one another by their English names as they spend an evening singing American songs in a Japanese karaoke bar after a dinner at McDonald's.

ICRT began in the 1950s as a radio station for American servicemen in Taiwan, but the troops left after the United States recognized mainland China in 1979.

Now there are still 30,000 registered foreigners living in Taiwan, and probably at least as many live quietly on tourist visas, teaching English or holding odd jobs, but 97 percent of ICRT's listeners are Chinese.



Music show host Ingrid Wu and Michael Woodward, acting program director for ICRT in Taipei.

"People like to listen to ICRT because they want to practice their English, and because it's got good programming," said Jay Shau-kong, the American-educated head of Taiwan's Environmental Protection Administration.

Another factor is that it's simply very fashionable to be seen listening to ICRT, because it implies a related familiarity with American culture. For the same reason, many Chinese here and in Hong Kong pick English names for themselves — sometimes disastrous ones, like Kitty Chow — even if they scarcely speak any English.

"It's kind of a hobby for yuppies to listen to ICRT," said Tina Ma, ICRT's public relations director. She is one of 97 staff members, of whom 40 are foreigners.

The fascination with American culture is apparent everywhere in Taiwan. There are two English-language daily newspapers in Taipei, more than in most American cities. American films are frequently shown on television and in movie theaters, with subtitles but not dubbed. Language schools are everywhere, and enormous numbers of children go to English-language classes in the evenings.

In addition, the latest fashion in Chinese-language songs is to throw a few English words in the lyrics, as a linguistic spice.

Some people here believe that Taiwan's enthusiasm for Western culture reflects a profound insecurity and rootlessness, shaped by uncertainty about whether Taiwan is fundamentally China or an independent country.

Compounding this identity crisis, they say, is a low-level but constant worry that the Chinese mainland may some day carry out its threats to attack Taiwan.

In any case, Chinese here seem to admire America not only as an escape route but also for its popular culture, business opportunities and graduate schools.

Many students want to perfect their English so they can study abroad, and no qualification is reversed more in Taiwan than an American Ph.D.

These American-educated officials have not always been noted for their tolerance, and there are periodic accusations that the government stifles ICRT and other broadcasters. When three ICRT journalists were dismissed in 1991, there were widespread accusations that the reason was that they had offended the government with aggressive reporting.

"I wanted to be a reporter, not a stenographer," said George E. Wehrfritz, one of the journalists who was dismissed. Wehrfritz said his problems had arisen because he covered the opposition as well as the ruling Nationalist Party, and he has sued ICRT for breach of contract.

Nelson Chang, a businessman who is a member of the board of directors, denied any censorship. He said the problem was principally financial: to control costs, staff levels had to be cut, and he notes that business as well as news positions were eliminated.

While some reporters chafe at the station's close links to Taiwan's business and political establishment, other Americans find ICRT and Taiwan a most congenial home. Charles S. Gravitt, the news director, who uses the radio name Doc Casey, was a television reporter in Hawaii when he was hired to come to Taipei to work for ICRT in 1989.

"I was terrified because I spoke no Chinese," Gravitt said. "But I came and found pizza parlors and 7-Elevens and felt very comfortable."

Prodded by his work partners, Gravitt acknowledged that his engagement to a Taiwan woman has also helped him adjust to the culture. "I have no plans to leave," he said.

PEOPLE

Marcos Ex-Aide Relates Last Days, in New Book

The former Philippine president Ferdinand Marcos was a compulsive pill-taker bedeviled by prescribed drugs and undergoing regular kidney dialysis when he was overthrown in 1986, a new book says. Written by Colonel Arnan Arana, a Marcos aide for 21 years, the book entitled "Ferdinand E. Marcos: Malacanan to Manila" says that Marcos's only son, Ferdinand Jr., donated one of his kidneys for transplant in August 1983. Marcos's body rejected the organ after 48 hours, it says, and another kidney, from a nephew, transplanted 15 months later, functioned for four years before collapsing in 1989, just before Marcos died, the book says. The book, published in Manila, describes how aides destroyed documents, packed jewelry and money, and gave their ally chief a last, sad salute as he left the palace just before Marcos overran it, ending his 20-year rule. The book asserts that Washington was involved in the anti-Marcos revolt and quotes Marcos as saying, while the rebellion was in progress, "the Americans are in on this."

The film director Alan Parker, 47, was divorced Monday from his wife of 25 years. The London High Court granted Anne Parker, 49, an uncontested divorce on grounds of her husband's adultery. They were married in July 1966. Parker's hit films include "Bugsy Malone," "Fame," "The Commitments" and "Midnight Express."

The widow of former Indonesian president Sukarno was arrested at a ski lodge in Aspen, Colorado, on charges that she slashed a fellow party guest with a champagne glass. Ratu Sari Dewi Sukarno, 57, was charged with second-degree assault and freed on \$5,000 bond, police said. Aspen Valley Hospital identified the victim as Victoria M. Ossema, 43, of New York City. She was released after receiving 37 stitches in her face.

Elizabeth Tiberis has been named editor of Harper's Bazaar in New York. The appointment of Tiberis, until now editor in chief of British Vogue, reinforces the British accent in American magazines with Tina Brown, editor of Vanity Fair, and Anna Wintour, of Vogue.

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